



Annual Report 2018/19



Our Vision

To be the provider of choice for client directed services to people who are blind or vision impaired.



Our Mission

To deliver sustainable quality services that meet the needs of clients.

Our Values

Clients:

- Are respected and valued members of the community.
- Have the same rights as all Australians.
- Through our services are enabled to improve the quality of their lives.

Staff and Volunteers:

- Are critical to the success of the RSB and their contributions are recognised and acknowledged.
- Are encouraged to develop their knowledge and skills for the benefit of our clients.
- Work in an appropriately resourced and safe working environment.

Partners:

The RSB values collaboration to improve outcomes for clients.

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2018-2019 Snapshot



69,762

Hours of service and support delivered to our clients.



3,502

Hours of service provided by the Low Vision Centre to **1,057** clients.



135

Continuous years of service to the blind and vision impaired community.



46,320

Hours of services provided by RSB volunteers.



96

RSB Guide and Assistance Dog working teams.



3,900

Hours of Health and Wellness services provided.



730

TV, radio, print and online media stories or references.



40,000

Followers on Facebook.



Operation K9 Corporate Showcase.



HMAS Adelaide III Open Day.



RSB Quiz Night, Thebarton Community Centre.



International Guide Dog Day, Rundle Mall.



Guide Dog Graduation, Torrens Parade Ground.



Memorandum of Understanding signing with SAGE Automation at the International TechFest.

President's Report



Grant Raymond

I would like to acknowledge the honour of being elected RSB President at the 2017/18 AGM. It has been a privilege to serve as a Board Member since 2014 and I am grateful for the trust placed in me to fulfil this important role.

As an Ophthalmologist and Head of the Medical Retina Service at the Royal Adelaide Hospital, I hope that I bring a unique set of skills and deep understanding of the issues important to the blind and vision impaired community, to my role at the RSB.

It would be remiss of me not to acknowledge the outstanding work done by my predecessor, Barry Clarke. Barry continues to contribute his services to the RSB Board and I am grateful for his ongoing involvement.

I am also grateful to the RSB's Executive Director, Robert Dempsey for his exceptional leadership and dedication in this difficult operating environment.

The success of our International TechFest, Guide Dog and Operation K9 programs,

The protracted transition to the NDIS and paucity of funding for the vision impaired through My Aged Care continues to produce a challenging operating environment for the RSB.

Employment Services, Industrial Services and Fundraising team were highlights in another year of innovations and hard work by our dedicated staff.

The RSB's Rules make provision for bestowing Life Governorship Awards to persons who have philanthropically supported the Society, have been a Board Member for ten years, or held some other important honorary office and in the judgement of the Board have rendered outstanding benefit to the RSB. At the 2017/18 AGM this prestigious award was presented to two very worthy individuals:

Keith Hendry, grandson of RSB's Founder, Andrew Whyte Hendry, continued to uphold his grandfather's memory through his benevolent support to the RSB. Sadly, Mr Hendry, aged 93, passed away on 1 November 2018 in Western Australia. His nephew Andrew Hendry accepted his uncle's Life Governorship certificate on the family's behalf.

Greg Nicholls is a real estate agent based in Adelaide who sold his business in the United Kingdom to move to Australia

and marry an Adelaide lady. Greg's father-in-law is an RSB puppy educator. Greg also has a strong interest in the RSB and has very generously supported the RSB financially over a number of years.

The RSB was honoured to host the 2018 Royal President's Dinner attended by His Excellency, The Honourable Hieu Van Le, Governor of South Australia, Mrs Le and many distinguished guests. This annual dinner celebrates and acknowledges the contributions made by organisations joined by the common bond of incorporation under Royal Charter, to the development, progress and wellbeing of SA.

Once again, the dedication of our many volunteers cannot be underestimated, along with the generous financial support of our donors, bequestors, State and Federal Governments and other benefactors. We simply could not provide the level of service we do without them.

Finally, I would like to thank the Board of Directors for their trust, support, due diligence and governance of the RSB.

Executive Director's Report



Robert Dempsey

As I reflect on the past twelve months, I am reminded of the numerous achievements made by RSB during a period of massive transition. These successes are a testimony to the incredible hard work, commitment and dedication of the RSB team and I thank them most sincerely for all they have done.

RSB has worked hard over the past year to support clients transitioning into the NDIS. For some this has been a fairly straightforward task, however for many it has been a daunting odyssey. Numerous clients have been denied access to the scheme, and for others who have been granted access, their NDIS plans have been inadequate to meet their needs.

This is a consistent theme across the country with many people being disadvantaged. RSB lobbied federal politicians to highlight the difficulties and inequality of the NDIS, especially in the lead up to the federal election.

Success was achieved in renegotiating our contract with the federal Department of Health under the Commonwealth Home Support Program, which is the main funding body to support people over the age of 65. We were able to double the available funding as well as to provide

minor equipment and visual aids, which previously were not available under that program.

Our Industrial and Employment Services have gone from strength to strength. RSB Employment Services and Tradco won a prestigious award at the NESA annual awards, in recognition of 20% of Tradco's workforce being blind or vision impaired people who have been placed there by RSB Employment Services. Our Industrial Service has also acquired several new customer contracts and continues to provide valuable supported employment to 70 people.

The crucial work of RSB could not be achieved without the generosity of our donors and benefactors, for which we are very grateful. Our marketing and fundraising team work tirelessly raising much needed funds, often working afterhours and most weekends, attending fundraisers and promotional events.

I also acknowledge and thank our army of volunteers, who do everything from raising RSB Guide Dog puppies in their own homes, to providing transport for clients, organising group activities and many other essential services.

This year's International TechFest was held at the National Wine Centre and really raised the bar. RSB signed partnership agreements and Memorandum of Understandings with several organisations to support the introduction a range of new and emerging technologies, which we are very excited about.

This past year has been exceptionally busy and RSB has been not only focussed on the task of transforming our operations to fit with the NDIS and My Aged Care requirements, but also on continuing our 135-year history to provide an essential service to blind and vision impaired South Australians.

Community Services



In preparation for the complete cessation of block funding, adapting to the changes to funding models continued to present challenges throughout 2018/19.

The Community Service team's focus remained on maintaining the highest levels of service possible within an ever-changing landscape. Continuous streamlining of internal systems assisted in minimising disruption for

clients, while a strong emphasis on advocacy and building relationships with State and Federal governments and their agencies, ensured that issues impacting the blind and vision impaired community were recognised and, where possible, changes made to existing policies. It seems inevitable that this situation will continue for the foreseeable future, until difficulties around the NDIS and Aged Care funding models achieve a new "normal".

RSB Therapy and Health and Wellness services continued to deliver an outstanding level of innovative support, assisting clients to engage and achieve their goals. The 2018/19 year also saw an emphasis on developing our Child and Youth program, with a focus on re-engaging with this segment and the development of a wide-ranging new suite of programs for under 18s.



Young RSB clients enjoying a learn to surf session with RSB International Ambassador Derek Rabelo.

RSB Community Services' time spent assisting the communities in which we live.



69,762

Hours of service and support delivered to our clients.



46,320

Hours of services provided by RSB volunteers.



3,900

Hours of Health and Wellness services provided.

RSB employs a specialist team of allied health professionals who take a positive and creative approach to improve the lives of people who are blind or have vision loss.

Services available through RSB Community Services include:

- identifying vision support needs
- emotional support to adjust as vision changes
- assistance to make it safer and easier to move around at home and in the community
- programs to improve skills to continue doing the things you want to do
- identifying the technology and products that are best suited for you
- exercise programs tailored to meet specific needs and vision loss
- increasing independence to access community, social and recreational activities
- creating opportunities to try new activities, maintain interests and build connections with other people.

Adaptive Technology Centre (ATC)

The RSB Adaptive Technology Centre at Knapman House has the largest display of adaptive technology in Australia and is staffed by a team committed to providing people who are blind or vision impaired with the skills, tools and confidence they need

to make the most of technology, anywhere, anytime. RSB aims to get you using technology for recreation, at work, home and school. Particular emphasis during the year, was placed on enhancing our clients experience when they visited the Adaptive

Technology Centre, on the ground floor of Knapman House. A re-design of the area opened it up, providing an improved lay-out that is much easier to navigate, interact with products, or sit in comfort if arriving early for an appointment.



The re-design of Knapman House.

International TechFest



This year's annual RSB International TechFest was held at the National Wine Centre and show-cased cutting edge technology and shared new thinking by interstate and international partners. The impressive 400 turn-out included people who are blind or vision impaired, eye health care professionals, allied health professionals and carers.

This year's event also attracted more business and government representatives to:

- expand their knowledge of RSB
- gain knowledge of the future direction and application of AT through facilitated experts and guest speakers

- create pop-up discussions to provide feedback on AT products
- taking time to recognise the people in AT who are leading by example when it comes to future innovation
- explore partnership and collaboration opportunities
- expand the AT professional network

From a marketing and social media, perspective, our 2019 International TechFest was also a hit.

- Facebook activity increased by 58% during the event period
- 224 new "likes" were recorded on our corporate Facebook page during the event period

- 161,671 people had content from the RSB page or about our page appear on their screen. This includes posts, check-ins, ads, social information from people who interact with our page
- 1,132 unique page views were recorded across the event dedicated landing pages on the RSB website
- 23,226 event post engagements across all events across all social media.

Guide and Assistance Dog Services

Whether it's improving a person's lifestyle, or supporting them to continue to do the things they love, the RSB Guide and Assistance Dog Service continues to excel in supporting our valued clients. The 2018/19 year has been very productive and there has been some great benefits from the team's innovative learning and practice.

In the Guide Dog area, we have welcomed many new teams and celebrated well-deserved retirements. The retired dogs often gain a new lease on life with an enthusiastic new guide dog in the household. Our annual graduation was celebrated by over 250 people.

RSB GADS staff joined the international stage when

the International Guide Dog Federation Conference was held in Australia for the first time. The work of RSB was showcased at this event, with a presentation of original training techniques, highlighting the involvement of volunteers. In addition, the bond with guide dog schools from around the world were strengthened, resulting in increased collaboration, particularly in the exchange of breeding stock.

Our successful Operation K9 assistance dog program continues to grow, aiding veterans with post-traumatic stress disorder. Our OpK9 work has captivated the interest and admiration of the public and respect amongst peers. Increased collaboration with the Jamie Larcombe Centre and support from the defence industry has greatly aided

our work. The RSB Guide & Assistance Dog Manager was appointed to the Assistance Dog International Oceania Board.

The professional quality of RSB's staff and clientele has been highlighted during the year within the media and at events, gaining extensive television coverage and print media. Additionally, new PupStars training videos have been produced which highlight RSB training staff's wealth of dog behaviour knowledge. This work educates the public as well as improving financial support.

We sincerely thank our clients, volunteers, sponsors, supporters and staff for their outstanding efforts and amazing dedication.



96

71 RSB Guide Dog and **25** Assistance Dog working teams.



57

34 pups, **12** dogs in training, plus **11** breeding dogs as at 30 June, 2019.



292

Volunteer puppy educators, bed and breakfast boarders, emergency boarders, breeding stock carers and administration volunteers.



Employment Services

2018/2019 was a year of new beginnings, as we entered the first year of a new five-year DES Agreement. Maintaining our current clients and establishing hearing loss services, setting up new offices and understanding employment supports under the NDIS, has kept the team on their toes.

For clients, RSB Employment Services provides individual and group-based supports to assist them in finding and maintaining open employment. Services provided include individual case management, career planning, assistance with job applications, resume writing, interview skills and employer liaison.

For employers, RSB Employment Services can provide assistance with

applicants and referrals, arranging work trials, traineeship support, wage subsidies and ongoing support to both the business and employee.

RSB Employment Services can also help businesses to retain employees who have developed a vision or hearing loss

Continuing from last year, the partnership with Tradco has gone from strength to strength

with Tradco receiving the National Disability Employment Association Award for Innovation in Disability Employment. Tradco now employs eight vision and/or hearing-impaired clients.

The RSB Employment teams' priority for 2019/2020 is to strengthen opportunities for our clients to gain sustainable employment by developing meaningful relationships with likeminded businesses.



Elma, an RSB Employment Services client, enjoying work in an administration position.



Over
3,000
service hours
delivered to clients.



42
people placed
into employment.



Awarded **THE NESA**
Innovation in
Employment Award
in partnership
with Tradco.

Industrial Services

The 2018/19 financial year proved a successful one for RSB Industrial Services in terms of both revenue generation and the development of client relationships. We hit a record \$2,039,000 in sales.

We have continued to see significant growth in the volume and variety of work we undertook with local food industry clients and local exporters.

While increasing our concentration on these export markets, we are achieving success by focusing on the local businesses who provide this work and building strong, long-lasting relationships.

Emphasis has been placed on diversifying our offer to beyond just supplying finished product. RSB Industrial Services is now positioned as an organisation

that can control our client's inventory through the purchase of raw products – adding considerable value to our offering.

On an ongoing basis we continuously review our efficiencies and capability. We're excitingly waiting for the arrival of a new large vacuum forming machine. The efficiency gains will not only achieve a reduction in running costs, but also provide up-to-date plant machinery for upskilling of staff.

We said farewell to our Sales Consultant, Peter Nannini, after nearly seven years of

service. We thank him for his professionalism, his efforts and the variety of work he provided.

In the new Financial Year, we'll be welcoming a new person in a revised role as Business Development Manager. We look forward to expanding on the foundation previously achieved and providing a further diversification of products.

We also welcomed some new vision and hearing-impaired staff into the fold, working across a variety of tasks.



Food packaging being completed for Yummy Snack Foods.

 **\$2.03M**
Sales revenue.
Up 16% from
previous year.

HACCP
CERTIFIED


Quality
Accredited
Licence Number
ISO9001

Marketing and Fundraising

The 2018/19 year was a period of consolidation and steady growth for the Marketing and Fundraising team, with a strong focus on growing community fundraising for RSB programs and developing corporate partnerships with Operation K9.

Along with existing community fundraising events such as International Guide Dog and Assistance Dog Days, a record number of separate events and visits were undertaken by the team.

Highlights included:

- a large International Assistance Dog Day breakfast in Hindmarsh Square followed by a full day of fundraising in Rundle Mall - a long but successful event
- our World Sight Day Business Breakfast featuring special guest speaker, ABC journalist and newsreader, Nas Campanella, which built on our efforts to secure a larger share of corporate sponsorship dollars. A new RSB corporate video was screened for the first time at the event and response from those that have seen it has been extremely positive
- hosting of the annual Presidents of Royal Societies dinner attended by His Excellency the Honourable Hieu Van Le, Governor of

South Australia, Mrs Le and Honourable members of the Government and Opposition. The event is held annually to celebrate and acknowledge the contributions made by organisations joined by the common bond of incorporation under Royal Charter, to the development, progress and well-being of South Australia.

- an RSB Quiz night at the Thebarton Community Centre, with sell-out crowd of over 300 guests enjoying a fun evening of trivia, games and auctions.

With Operation K9 providing massive potential for RSB to diversify our income stream, emphasis has been placed on building relationships with the defence industry, state and federal governments, veteran's groups and RSL sub-branches. Along with many corporate visits by our OpK9 dogs, clients and trainers, two flagship events were held:

- A hugely successful OpK9 Corporate Showcase, held at the Naval, Military

and Airforce Club. Guest of honour, Hon Vickie Chapman, LLB MP, Deputy Premier of South Australia, announced, on behalf of the Premier, a state government grant through Veterans SA of \$30,000 to cover the provision of one Operation K9 dog.

- The opportunity to fundraise while HMAS Adelaide was docked at Port Adelaide. Over two days, RSB staff and volunteers had the opportunity to sell merchandise, collect donations and educate thousands of people about the OpK9 program.

The RSB PupStars regular giving program continued to thrive, raising almost \$90,000 during the financial year and covering the cost of three RSB Guide and Assistance Dogs.

The year will also be remembered for the appointment of our first International Ambassador, blind Brazilian surfer, Derek Rabelo. Our thanks also go to long-term RSB Ambassador, Rachael Leahcar, who with her

RSB Guide Dog, Ella, continues to support our cause in a wide range of ways. Nothing is ever too much trouble for Rachael and we truly value her huge contribution.

On a sadder note, we acknowledge the passing last December, of RSB Operation K9 Ambassador, Retired Major Peter Checkley. Peter personally raised over \$75,000

through fundraising, as well as increasing the profile of OpK9 through many public speaking engagements. RSB extends condolences to Peter's family.



Derek Rabelo speaking to Ch7 News after the Child and Youth Learn to Surf event at Glenelg.



International Guide Dog Day, Rundle Mall.



#1

RSB has the largest social media audience in Australia of all Vision Loss charities.



730

TV, radio, print and online media stories or references.



80,000

Visits to rsb.org.au - up 6%.



1,679

New active donors.



\$182,987

Operation K9 revenue - up by over 100%.

Special Thanks

The RSB receives generous support from many caring individuals, organisations, Trusts and Foundations.

To all our major donors and supporters, the RSB appreciates your generosity and acknowledges that without your support we could not achieve the level of service and support provided to our clients.

A special thank you is sincerely expressed to the following:

Foundations and Organisations

Adelaide Catholic Parish

Adelaide Eye & Laser Centre

Adelaide Veterinary Specialist & Referral Centre

Adtrans

Beyond Bank

Boehringer Ingelheim

CMV Foundation

CMV Group

Daronmont Technologies

Department of Veteran Affairs

Elanco

Electrolux

Fay Fuller Foundation

Fisher and Paykel

IDEXX Pathology Services

Lavelle Diagnostic

Lions Club of East Torrens

Lions Club of Gilles Plains Inc

Maxwell Cooper Family Trust

Minister, Department of Human Services

Noah's Crossing Veterinary Clinic

Pet Stock

Panasonic

Pernod Ricard Australia – Jacobs Creek

Philmac

Rex Airlines

RSL Sub Branches

Robern Menz

Royal Canin

SA Power Networks Employee Foundation

Seeley International

Stephen Terrace Veterinary Clinic

Tea Tree Gully Veterinary Hospital

The Bill and Dorothy Martin Memorial Trust Fund

The Henry & Patricia Dean Endowment Fund

The Mount Gambier & Districts Club for the Visually Impaired

Veterans SA

Wallis Cinemas

Yummy Snack Foods

Individuals

Mr	R	Aquilina
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Mrs	P	Boots
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Mrs	M	Buxton
-----	---	--------

Mrs	V	Carmen
-----	---	--------

Mr	B	Clarke
----	---	--------

Mr & Mrs		G Dimmitt
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Mr	C	Domaille
----	---	----------

Mr	D	Fiegert
----	---	---------

Dr	A	Fordham
----	---	---------

Mr	D	George
----	---	--------

Mr	R	Hawkes
----	---	--------

Mrs	B	Hobbs
-----	---	-------

Mrs	J	Houston
-----	---	---------

Miss	S	Jones
------	---	-------

Mr	R	Kemp
----	---	------

Mrs	A	Krishnan
-----	---	----------

Miss	W	Laffer
------	---	--------

Mrs	E	Le Messurier
-----	---	--------------

Mr	S	Leschke
----	---	---------

Mr	M	Liebelt
----	---	---------

Miss	B	Lines
------	---	-------

Mr & Mrs		N McPherson
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Mrs	I	Medianik
-----	---	----------

Mrs	R	Miller
-----	---	--------

Mr	P	Miller
----	---	--------

Mr	G	Nicholls
----	---	----------

Mr & Mrs		N Ogier
----------	--	---------

Mr & Mrs		G Palmer
----------	--	----------

Mr	W	Roberts
----	---	---------

Mr	B	Saint
----	---	-------

Prof	P	Scott
------	---	-------

Mr	R	Sexton
----	---	--------

Mrs	J	Sharp
-----	---	-------

Mr	C	Thomas
----	---	--------

Miss	P	Trott
------	---	-------

Mr & Mrs		W Usher
----------	--	---------

Mrs	C	Van Hattum
-----	---	------------

Mr & Mrs		P Von Czarnecki
----------	--	-----------------

Mr	I	Wall
----	---	------

Mrs	L	Ward
-----	---	------

Ms	F	Winson
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We would also like to thank the media for their ongoing support of the RSB.

The RSB also acknowledges the many South Australian service clubs who offered their financial and volunteering support throughout the year.

RSB Gawler and Murray Bridge Fundraising Auxiliaries.

The commitment from the many volunteers who continue to raise funds to support those in their communities who are blind or vision impaired is acknowledged and greatly appreciated by the RSB.

The RSB also thanks our RSB Pupstars Sponsors and venues who host an RSB Coin Unit.

Bequests

Leaving a bequest that will continue to assist people who are blind or vision impaired is a wonderful and often lifesaving gesture that ensures RSB services are available to support generations to come. It is with honour and gratitude that we acknowledge the people who have chosen the RSB as their preferred charity of choice in their Wills.

The RSB honours the following who have generously contributed through their bequest support during the last financial year:

P A Anthony Estate

M Banfield Estate

A Beames Estate

N T Bowra Estate

G A & G R Carter Estate

S M Cherry Estate

F M Colmer Estate

J S Colville Estate

S G Garratt Estate

B Gillard Estate

G G Grivell Estate

N A Hage Estate

C L Holcombe Estate

B A Ide

S G Lane Estate

P McClaren Charitable Trust

D C McCracken Estate

A B Mellor

J Melrose Estate

B & E Miers Trust

J C Needs Estate

Prof J & Dr S Newton

D O'Keefe Estate

N G O'Keefe Estate

O & S Raymond Truts

M Reece Estate

P A Shepperd Estate

P A Smith Estate

E Spearen Estate

A M Starr Estate

D M Steer Trust

B J Storer Estate

A H Schlank Estate

D Thompson Estate

G B Thompson Estate

C M Walpole Estate

If you would like to leave a bequest to the RSB, please contact the RSB Donor Liaison Officer on 1800 644 577 for a confidential discussion, or visit www.rsb.org.au.

Your bequest will assist the RSB to continue delivering its long-standing service of more than 130 years, into the future.

In Memoriam

The RSB acknowledges the gift of support and community spirit by celebrating the lives of the following:

Mr Stefan Avraam

Mr Maxwell Ball

Mr Peter Betts

Mr Peter Checkley

Judith Annette Carter

Sylvia Clarke

Mrs Lillian Frith

Mrs Licia Gasiosek

Mr Keith Jasper Gramp

Mr Keith Hendry

Mr Lawrence Hunter

Mr Andreas Kyriakou

Mr Andy Leitch

Mr Darren Marshall

Gwen Minge

Mrs Nancy Joyce Morris

Mr John Moschou

Mrs Marlene Murray

Mrs Fong Yue Oh

Mr Edoardo Pontecorvo

Mr John Redden

Mr Salvatore Ruggiero

Ronda Margaret Ryan

Mrs Noreen Smith

Mrs Barbara Storer

Mr Hugh Wallace

Mr Mark Wedmid

Mr Johann Wehofer

Mr Charles Henry Williams

If you would like further information about In Memoriam donations, please contact the RSB Donor Liaison Officer on 1800 644 577 or visit www.rsb.org.au

In Memoriam envelopes are available on request.

Corporate Governance

The Board of Management is pleased to present the 2018-19 Annual Report for The Royal Society for the Blind Inc of SA (RSB).

The Board is responsible for the corporate governance of RSB and accountable to the subscribers of the organisation. The Board:

- guides and monitors the business and affairs of RSB
- is responsible for setting its strategic direction
- approves the annual budget, monitors financial performance and liaises with RSB's Auditors
- undertakes customer feedback initiatives to determine the level of effectiveness and satisfaction of its services according to its customers
- establishes and monitors the achievement of corporate goals
- ensures the integrity of risk management, legal compliance and quality assurance systems
- reports to subscribers, stakeholders and regulatory authorities and
- is also responsible for the appointment, remuneration and succession planning of senior executives.

Each Board Member is bound by RSB's Code of Conduct,

which outlines the expectations and corporate behaviours of all members of the Board. The RSB Board has established the following sub-committees to assist it in the governance of the service and meet legislative requirements:

- Client Advisory Committee
- Finance and Audit Committee
- Governance and Nominations Committee
- Investment Sub Committee
- Operation K9 Advisory Board
- Property Committee

The Board approves, and reviews annually, the Terms of Reference, membership and chair of each subcommittee with minutes of subcommittee meetings distributed to Board members along with recommendations for consideration to the full Board of Management.

As per the Society's Rules, the Board must hold a minimum of 10 meetings per year plus strategy planning and extra ordinary meetings. For each Board meeting, the first figure indicates the number of meetings the Board member attended, and the second

figure indicates the number of meetings the Board member was eligible to attend.

Board member	Board meetings
Kate Berry	9 of 12
Celia Chen	11 of 12
Barry Clarke	9 of 12
Ian Campbell*	9 of 9
Robert Dempsey	12 of 12
Bradley Gay	9 of 12
Pieter Haverhoek	9 of 12
Allana Hinks	6 of 12
Kate McKeough	11 of 12
Damian Papps	8 of 12
Grant Raymond	11 of 12
Michael Zannis	12 of 12

* appointed to casual vacancy September 2018 elected at 2018 AGM.

Board of Directors

Dr Grant Raymond

MBBS, FRANZCO,
GAICD

President
Board Member since 2014



Barry Clarke

FIPA

Vice President
Board Member since 1992



Pieter Haverhoek

MAICD

Vice President
Board Member since 2012



Damian Papps

B.Ec (Acct), FCA

Treasurer
Board Member since 2016



Kate McKeough

B.A, B.Com, LLB

Secretary
Board Member since 2016



Kate Berry

Grad Dip HRM,
Dip BUS T

Board Member since 2015



Ian Campbell

MBA, FCPA, FAICD

Board Member since 2018



Associate Professor

Celia Chen

MBBS, PhD, FRANZCO

Board Member since 2011



Robert Dempsey

SJ JP, MBA, B.Bus (Acct),
MAICD, FCHSM, CHE

Executive Director
Board Member since 2017



Bradley Gay

B.Ec, B.Int.Bus, G.Dip
App Fin&Inv, M.Sc,
FFinsia

Board Member since 2013



Allana Hinks

B Mtkg

Board Member since 2016



Michael Zannis

B.Comm.A

Employee Representative
Board Member since 2014



His Excellency,
the Honourable
Hieu Van Le, AC,
Governor of South Australia
Patron
August 2014 – Present



Treasurer's Report

Damian Papps

The RSB's consolidated financial statements have been prepared in accordance with relevant Australian Accounting Standards, inclusive of Reduced Disclosure Requirements under AASB1053. Accounting firm, BDO, has audited these statements and a full set of accounts, including an unqualified audit report, will be tabled at the RSB's Annual General Meeting or made available on request.

The 2018/19 Treasurer's Report has been prepared to provide a concise summary of the RSB's consolidated financial results.

Operating Results

The net deficit for the year is **\$1.29M** compared to **\$2.78M** for the previous financial year. These results incorporate bequest income of **\$1.25M** in 2019 compared with **\$1.56M** in 2018. The improvement in the net deficit was due principally to higher profit on sale of assets of **\$335.1K** which relates to the sale and leaseback of our vehicle fleet and higher dividend income of **\$327.2K** as a result of the share buyback undertaken by BHP during the year.

Other Comprehensive income includes an amount of **\$3.84M** being the revaluation of land and buildings which were available for sale at 30 June 2019. Valuations are reviewed periodically to ensure that our holding value reflects the market.

Net Assets

The consolidated Net Assets of the RSB at 30 June 2019

are **\$34.94M** compared to **\$32.38M** for the previous financial year. The increase in value is attributable mostly to the revaluation of land and buildings.

Operations

During 2018- 19 RSB continued to focus on the improvement of processes and systems to deal with the changing funding environment in the disability sector. In particular, as of 1 July 2019, RSB will no longer receive State Government block grant funding to support service delivery to vision impaired clients. This funding will need to be replaced by clients who have NDIS plans that cover the services provided. Financial performance from 2020 onwards will significantly depend on the success of providing services under the NDIS framework.

Post 30 June 2019

During the Year the Board and Management, conducted a review of RSB property holdings and our requirements and decided to sell the Angas and Pirie Street properties. These sales and receipts of proceeds

will occur in the 2020 financial year. The Angas Street property has sold with settlement occurring 31 October while the Pirie Street property has been sold as a development site and is subject to a number of conditions being met within an agreed timeline.

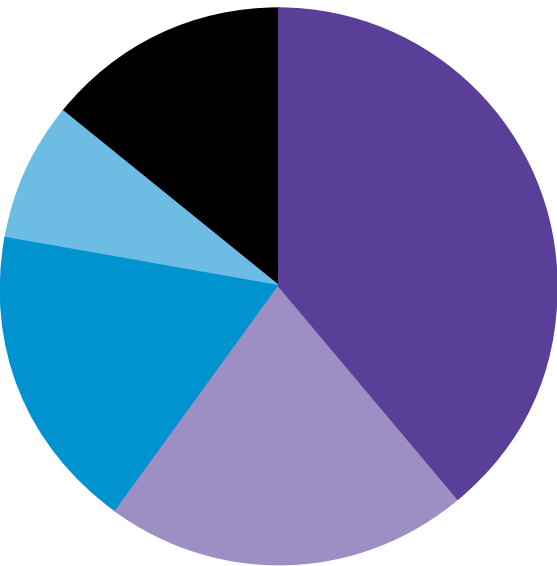
Proceeds from these sales will be invested in accordance with the Board's Investment Policy and external professional advice.

The incidence of vision loss in our community continues to increase in proportion to our ageing population. RSB's bequest and fundraising program continues to provide significant income to the organisation to help fund services that are not fully funded by Government.

On behalf of the Board, I would particularly like to recognise the importance of benefactors, supporters, staff and government in assisting the RSB to remain a provider of choice for the blind and vision impaired community of South Australia.

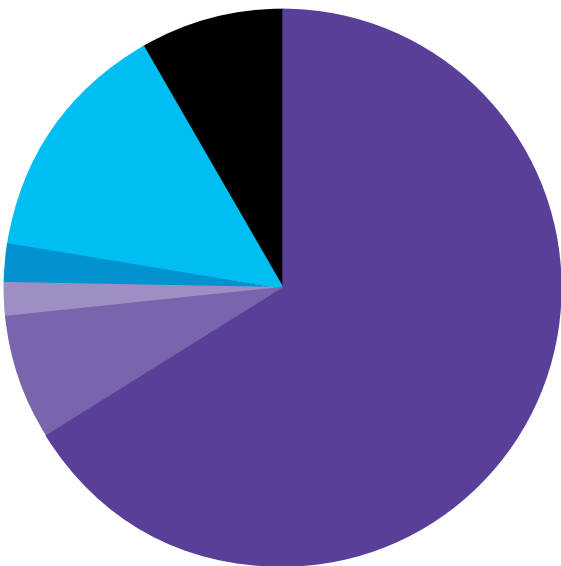
Income and Expenditure Summary

Revenue from Ordinary Activities 2018-19



- Government 39%
- Fundraising/Bequest 21%
- Sales 18%
- Investments 8%
- Other 14%

Expenses of Ordinary Activities 2018-19



- Personnel Costs 65%
- Cost of Sales 7%
- Repairs & Mtce 2%
- Depreciation 2%
- Service Delivery Costs 14%
- Other 8%

Contact

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Gilles Plains

11 Blacks Road
Gilles Plains SA 5086
1300 944 306

Smithfield

27 Anderson Walk
Smithfield SA 5114
1300 944 306

Noarlunga Downs

58 Dyson Road
Noarlunga Downs SA 5168
1300 944 306

Port Augusta

2 Mackay Street
Port Augusta SA 5700
1300 944 306

Victor Harbor

South Coast Health Centre
14 Victoria Street
Victor Harbor SA 5211
1300 944 306

**NDIS Provider
Registration Number**
SA 4050000219

Donor Toll Free Number
1800 644 577

Client Toll Free Number
1800 675 554

Puppy Sponsorship
1300 944 306

www.rsb.org.au



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The Royal
Society for
the Blind

- RSB Guide Dog Service
- Low Vision Centre
- Employment Services
- Mobility Services
- Adaptive Technology
- Child & Youth Services



rsb

The Royal
Society for
the Blind

130
YEARS

KNAPMAN HOUSE

For more information about
the Royal Society for the Blind
call 1300 944 306
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